

14.03/003 Micro Theory and Public Policy, Fall 2025

Lecture 14. International trade and the principle of comparative advantage

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International trade and the principle of comparative advantage

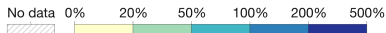
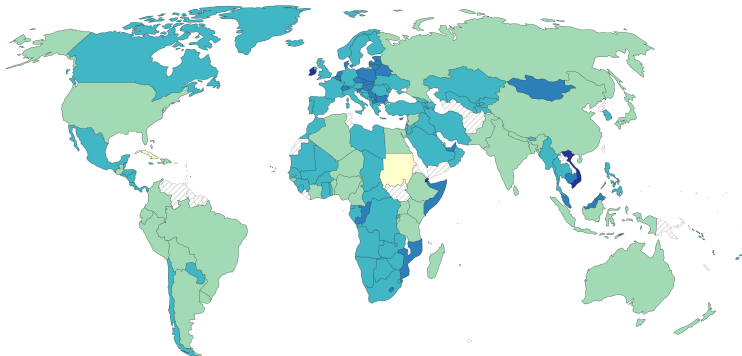
We now add international trade to our study of general equilibrium

- International trade is a big deal! A huge chunk of economic activity is traded across borders, and this share has been rising for decades
- International trade affects well-being in poor and rich countries—*perhaps even more so in low-income countries*
- International trade is extremely controversial—*perhaps even more so in high-income countries*

Many countries trade a large fraction of GDP, sometimes exceeding 100%

Trade as share of GDP, 2020

Shown is the 'trade openness index' – the sum of exports and imports of goods and services, divided by the gross domestic product.



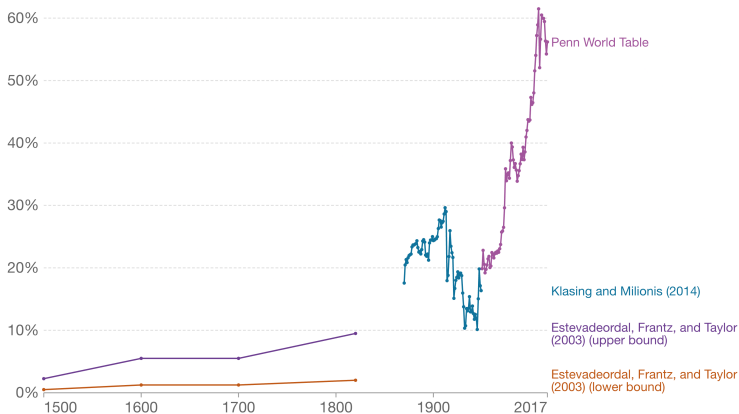
World trade/GDP has been rising for 200 years

Took a huge fall during WWI — ground not fully regained until mid 1970s!

Globalization over 5 centuries

Shown is the "trade openness index". This index is defined as the sum of world exports and imports, divided by world GDP. Each series corresponds to a different source.

Our World
in Data



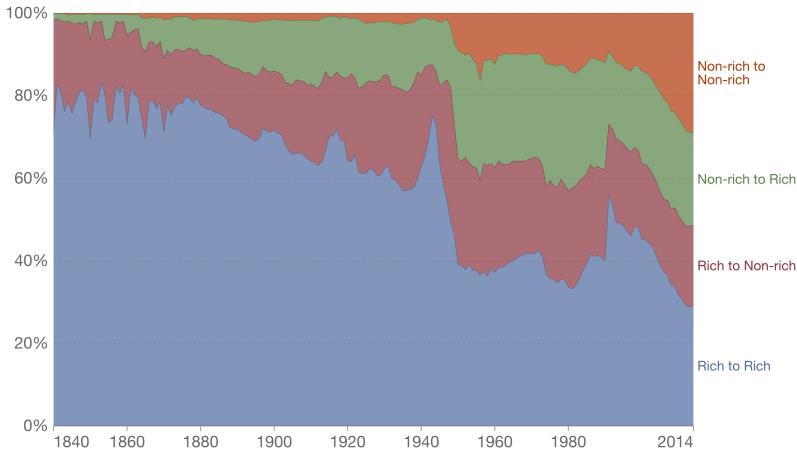
Source: Estevadeordal, Frantz, and Taylor (2003), Klasing and Milionis (2014), Penn World Tables v10
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Historically, most trade rich ↔ rich, rich ↔ non-rich. But changing fast

Exports between rich and non-rich countries

Our World
in Data

The 'rich to non-rich' trade series shows the proportion of global merchandise exports that correspond to sales from rich countries to non-rich countries. The other series show similar flows within and across these countries. In the sources you find the complete list of 'rich' and 'non-rich' countries.



Source: Fouquin and Hugot (CEPII 2016)

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International trade and the principle of comparative advantage

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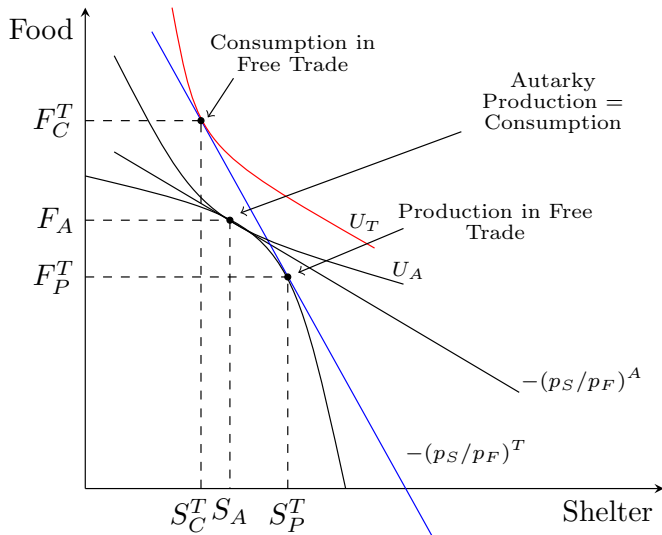
Adding international trade to our study of general equilibrium

- *International trade means trade between countries rather than between consumers—opposite of **autarky**, meaning trade only among citizens within a country*

Questions we want to answer

1. What are factors that give rise to gains from **trade between nations**?
2. Are the gains from trade (international trade, that is) necessarily positive in aggregate—or does it depend on which country we are trading with?
3. Why is it only differences in **relative prices** across countries that matter for trade, rather than **price levels**?
4. Does trade raise national incomes ([this Wednesday](#))?
5. Why is free trade so controversial ([next Monday](#))?

Autarky and free trade



Trade balance

- For each good, the quantity produced differs from the quantity consumed:

$$\text{Exports} = S_P - S_C,$$

$$\text{Imports} = F_C - F_P.$$

- But both points (S_C, F_C) and (S_P, F_P) lie on the same budget line, so they must cost the same:

$$\begin{aligned} S_P P_S^w + F_P P_F^w &= S_C P_S^w + F_C P_F^w, \\ P_S^w (S_C - S_P) + P_F^w (F_C - F_P) &= 0. \end{aligned}$$

- There is no trade imbalance
- Important because many policy discussions confuse trade imbalance with trade itself
- You can have trade without trade imbalance (though not vice versa)

The sources of comparative advantage

Comparative advantage

- Not an accident which good Home is importing and which good it is exporting

$$\left(\frac{P_S}{P_F}\right)_W > \left(\frac{P_S}{P_F}\right)_A,$$

- Home holds a *comparative advantage* in producing shelter: can produce S relative to F at *comparatively* low cost relative to the rest of the world
- The *comparison* is not Home's cost relative to the World's cost. The comparison is Home's *opportunity cost* of how much F it must give up to produce more S
- **After trade opening**
 1. Home's total consumption of F has risen and its total production of F has fallen
 2. Home's total consumption of S has fallen and its total production of S has risen

Why do relative prices differ among countries?

Three underlying factors affect relative prices across countries

1. Tastes — AKA preferences
2. Technology — Skill, proficiency, expertise at producing something
3. Endowments — Resources or initial conditions that facilitate producing some things over others

How do we know there are gains from trade?

Gains from trade

The gains from trade

- Home still produces on the original *PPF*
- But Home consumes above its original *PPF*
- **Home is better off**: The gap between the autarkic indifference curve and international trade indifference curve reflects the gains from trade
- World is at least better off than before (otherwise it wouldn't trade with Home)

Analytically, why are we certain that trade raises welfare in both/all countries?

Gains from trade

The gains from trade So, what constraint on general equilibrium problem does international trade relax?

- A. Marginal rate of substitution equated among consumers (gains from trade exhausted)
- B. No trading party (here a country) made worse off relative to the initial endowment
- C. **Consumption is bounded by the Edgeworth box or PPF (economy's endowment)**
 \longleftrightarrow **Final consumption is exactly equal to total endowment**

Why do relative (not absolute) prices
matter for gains from trade?

Where do gains from trade come from?

- If $\left(\frac{P_F}{P_S}\right)_A = \left(\frac{P_F}{P_S}\right)_W$, there are no gains from trade.
- Gains from trade come entirely from **differences** between countries
- If there were truly “a level playing field” among trading partners—as politicians like to say—then there would be no point in trading
- Gains from trade arise because *relative* prices differ between Home and World
- This raises two further questions
 1. Why do relative prices differ among countries?
 2. Why is it *relative not absolute* prices that matter?

Why do only relative prices matter?

- In our diagram, it's only the *relative* price of F versus S in Home versus World that determines what the gains are from trade.
- Why doesn't the *absolute* level of prices matter?
 - Easy to see why U.S. would benefit from trade with China: everyday low prices! China has an “absolute advantage” in many goods that it trades with U.S.
 - Does this imply that China *won't* benefit from trade with the U.S. since U.S. has everyday high prices?
- Is free trade with China good for the U.S. but bad for the Chinese?
- This is a profoundly important question to which the answer is **no**
 - As long as relative prices differ between China and the U.S., both countries experience gains from trade

Insights and puzzles

Key insight

The **principle of comparative advantage** is a fundamental economic insight — analogous to the general welfare theorems

- Welfare theorems demonstrate that allowing individuals to trade freely is Pareto-improving (and leads to Pareto efficient allocations)
- The principle of comparative advantage says that allowing countries to trade always raises welfare in both countries

If free trade is so awesome, why is it so controversial?

- Free trade among consenting nations raises GDP in all of them
- So why isn't it free trade universally beloved?
 1. Economics is hard — people don't get it
 2. There's another tradeoff lurking here
- We'll return to this question two lectures from now